

Historic, Archive Document

Do not assume content reflects current scientific knowledge, policies, or practices.

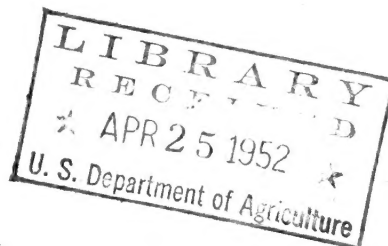
62.97
Nursery
9160 N. Cedarburg Rd.
Flagstone 1-8526

April 7, 1952

Mailing Address
797 N. Milwaukee St.
Milwaukee 1, Wis.

BROWN DEER NURSERIES

operated by
HOLTON & HUNKEL CO.



Balled and burlapped Evergreens
All Excellent Quality, XXX, well sheared plants
5 of one variety and size at 10 rate
25 of one variety and size at 100 rate

	Size	Each per 10	Each per 100		Size	Each per 10	Each per 100
Juniperus chinensis (Chinese Juniper)	18-24	2.50		Picea glauca (White Spruce)	15-18	2.25	2.00
	2-2 $\frac{1}{2}$	3.00	2.75		18-24	2.50	2.25
	2 $\frac{1}{2}$ -3	4.00	3.75		2-2 $\frac{1}{2}$	2.75	2.50
	3-3 $\frac{1}{2}$	5.00	4.75	Picea glauca densata (Black Hills Spruce)	18-24	2.50	2.25
Juniperus chinensis pfitzeriana (Pfitzer Juniper)	15-18	3.00	2.75		2 $\frac{1}{2}$ -3	3.25	3.00
	18-24	4.00	3.75		3-3 $\frac{1}{2}$	4.00	3.75
	2-2 $\frac{1}{2}$	5.00	4.75	Picea pungens (Colorado Green Spruce)	12-15	2.00	1.75
Juniperus squamata meyeri (Meyer's Blue Juniper)	12-15	1.75	1.50		15-18	2.25	2.00
	15-18	3.00	2.75		18-24	2.75	2.50
	18-24	3.50	3.25		2-2 $\frac{1}{2}$	3.00	2.75
Juniperus virginiana (Red Cedar) (Platt River Type)	18-24	2.00	1.75		2 $\frac{1}{2}$ -3	3.75	3.50
	2-2 $\frac{1}{2}$	2.50	2.25		3-3 $\frac{1}{2}$	5.00	4.75
	2 $\frac{1}{2}$ -3	3.50	3.25		3 $\frac{1}{2}$ -4	6.50	6.25
	3-3 $\frac{1}{2}$	4.50	4.25	Taxus cuspidata capitata (Upright Japanese Yew)	12-15	3.00	2.75
	3 $\frac{1}{2}$ -4	5.50	5.25		2-2 $\frac{1}{2}$	8.00	7.75
Juniperus virginiana burki (Burk's Blue Juniper)	2-2 $\frac{1}{2}$	3.00			2 $\frac{1}{2}$ -3	10.00	9.75
	2 $\frac{1}{2}$ -3	4.00			3-3 $\frac{1}{2}$	12.00	
	3-3 $\frac{1}{2}$	5.00			3 $\frac{1}{2}$ -4	16.00	
	4-5	7.00		Taxus cuspidata intermedia (Intermedia Yew)	12-15	3.00	2.75
	5-6	9.00			15-18	4.50	4.25
Juniperus virginiana hilli (Hill's Dundee Juniper)	2-2 $\frac{1}{2}$	3.00	2.75		18-24	5.50	5.25
	2 $\frac{1}{2}$ -3	4.00	3.75	Taxus cuspidata nana (Dwarf Japanese Yew)	12-15	4.00	3.75
	3-3 $\frac{1}{2}$	5.00	4.75		15-18	5.00	4.75
Picea excelsa (Norway spruce)	18-24	2.00	1.75	Taxus media browni (Brown's Yew)	12-15	3.00	2.75
	2-2 $\frac{1}{2}$	2.25	2.00		15-18	4.50	4.25
	2 $\frac{1}{2}$ -3	2.50	2.25		18-24	5.50	5.25
	3-3 $\frac{1}{2}$	3.50	3.25	Taxus media hatfieldi (Hatfield's Yew)	12-15	3.00	2.75

THIS LIST DOES NOT COVER ALL THE VARIETIES OF EVERGREENS WE GROW...YOUR INQUIRIES ARE INVITED FOR MATERIAL NOT LISTED HERE.

BROWN DEER NURSERIES

	Size	Each per 10	Each per 100		Size	Each per 10	Each per 100
<i>Taxus media hicksi</i> (Hick's Yew) (Extra Heavy)	12-15	3.00	2.75	<i>Thuja occidentalis nigra</i> (Dark Green American Arborvitae)	18-24	2.25	2.00
	18-24	5.00	4.75		2-2 $\frac{1}{2}$	2.75	2.50
	2-2 $\frac{1}{2}$	6.00	5.75		2 $\frac{1}{2}$ -3	3.25	3.00
					3-3 $\frac{1}{2}$	4.00	3.75
<i>Thuja occidentalis</i> (American Arborvitae)	15-18	1.75	1.50	<i>Thuja occidentalis pyramidalis</i> (Pyramidal Arborvitae)	18-24	2.25	2.00
	18-24	2.00	1.75		2-2 $\frac{1}{2}$	2.75	2.50
	2-2 $\frac{1}{2}$	2.50	2.25	<i>Thuja occidentalis woodwardi</i> (Woodward Globe Arborvitae)	2 $\frac{1}{2}$ -3	3.25	3.00
	2 $\frac{1}{2}$ -3	3.00	2.75		12-15	1.75	1.50
	3-3 $\frac{1}{2}$	3.75	3.50		15-18	2.25	2.00

LINING OUT EVERGREENS

Sold in multiples of 25 only.

25 of one variety and size at 100 rate.

250 of one variety and size at 1000 rate.

Two Year Flat Grown	Two Year 2 $\frac{1}{4}$ " Pot Grown	Each per 100	Each per 1000	Two Year Flat Grown	Two Year 2 $\frac{1}{4}$ " Pot Grown	Each per 100	Each per 1000
<i>Taxus cuspidata</i> (Spreading Japanese Yew)	6-8"	\$.22	\$.20	<i>Thuja occidentalis pyramidalis</i> (Pyramidal Arborvitae)	6-8"	\$.21	\$.19
<i>Taxus cuspidata intermedia</i> (Intermedia Yew)	6-8"	.22	.20	<i>Thuja occidentalis wareana</i> (Siberian Arborvitae)	6-8"	.21	.19
<i>Taxus media hatfieldi</i> (Hatfield's Yew)	6-8"	.22	.20	<i>Thuja occidentalis woodwardi</i> (Woodward Globe Arborvitae)	6-8"	.21	.19
<i>Taxus hicksi</i> (Hick's Yew)	6-8"	.22	.20	<i>Thuja occidentalis elegantissima</i> (George Peabody Elegantissima)	6-8"	.21	.19
				<i>Thuja occidentalis globosa</i> (Globe Arborvitae)	6-8"	.21	.19

TERMS OF SALE

This list cancels all previous quotations.

All quotations are net and F.O.B. our Nursery.

Packing charges:

1. On lining out stock add 5% to net invoice to cover boxes and packing material.
2. On B&B stock when forwarded by LCL freight or truck add 35¢ per tree for burlap and labor.

A 2% discount is offered for cash with order.

Orders are accepted subject to crop failure or causes beyond our control.

No warranty or guarantee as to quality, description, or any other nature is either expressed or implied.

BROWN DEER NURSERIES



797 N. MILWAUKEE ST.
MILWAUKEE 1, WIS.

April 7, 1952

Gentlemen:

The rush season is almost upon us. In a few days (with the cooperation of some good weather) we'll all be busy trying to accomplish as much work as possible in the planting weeks ahead.

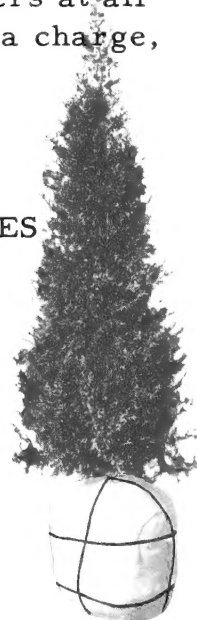
While you still have some leisure time, we hope you will thoroughly examine the enclosed list of evergreens and, when you are giving your customers estimates and helping them plan their landscaping, we trust you will be thinking of BROWN DEER grown evergreens in that planting. They will make a satisfied customer.....they will help you sell the next one.

We will again have our salesyard open this spring. It is your assurance of prompt service with no delays when time is so valuable. We will be digging every day for our salesyard and you can be sure of freshly dug material.

We will, of course, be pleased to dig on your special orders at all times. Come in.....get a supply of tags, and at no extra charge, mark your own trees.

Yours very truly,

BROWN DEER NURSERIES



10-10-1918

Dear Mr. [Name]
[Address]
[City]

I have the pleasure to inform you that your order for [Product] has been received and is being processed. The goods will be shipped to you as soon as possible.

Very truly yours,
[Signature]
[Name]

Enclosed find [Number] copies of [Document].